

Microfinance in the Arab World: Shaping the Industry's Future

First Annual Conference of SANABEL, Microfinance Network of Arab Countries

Utilizing Commercial Funds: Regional Experience

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Utilizing Commercial Funds: Regional Experience



- Who We Are

EQI is an Egyptian consulting firm with over 20 years of experience in the field of Microfinance in Egypt and the Middle East

- Our Activities

Financial and General Consultancy (especially in Microfinance and Privatization)

Development of IT S/W for Microfinance

Environmental and Research Studies

Utilizing Commercial Funds: Regional Experience

EQI is working with

**Non-governmental
Organizations (NGOs)**

**Alexandria – Cairo – Port
Said - Assiut – Sharkeya –
Dakahleya**

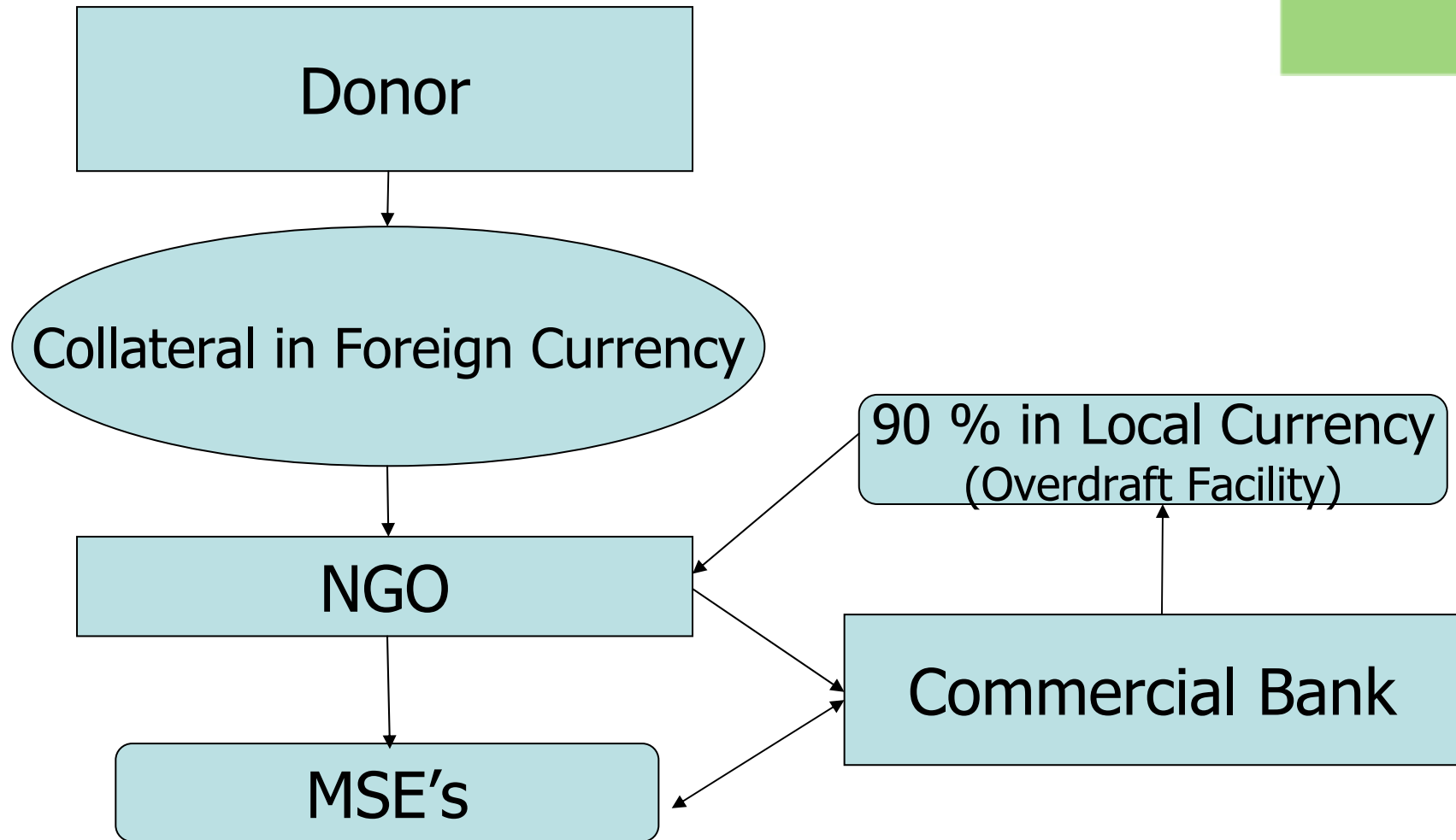
and

**Formal Financial
Institutions (BANKS)**

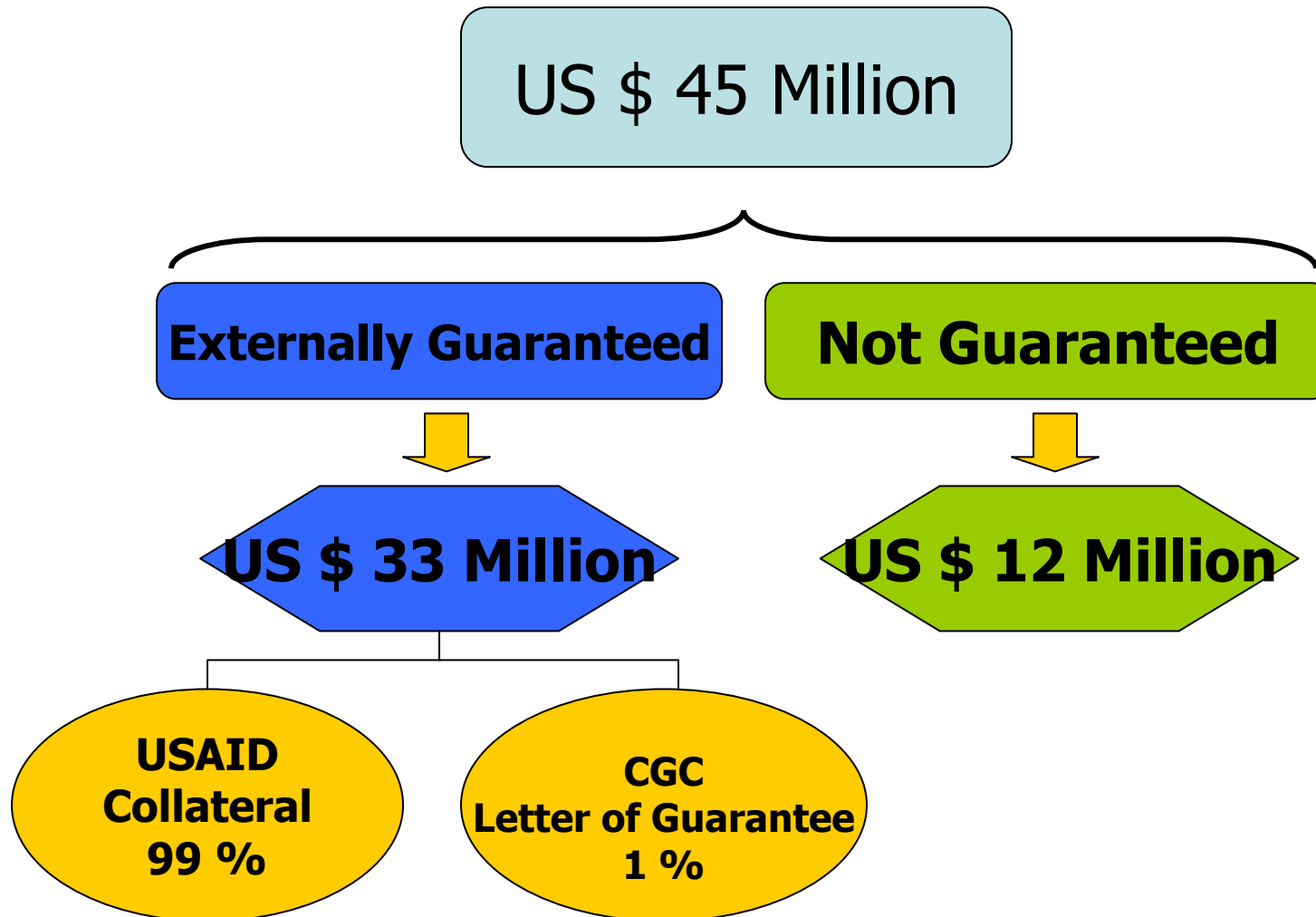
**Banque Du Caire – *Banque
Misr***

EQI assists Egyptian micro and small entrepreneurs
access credit and other financial services
by designing and supporting
financially viable MSE lending programs

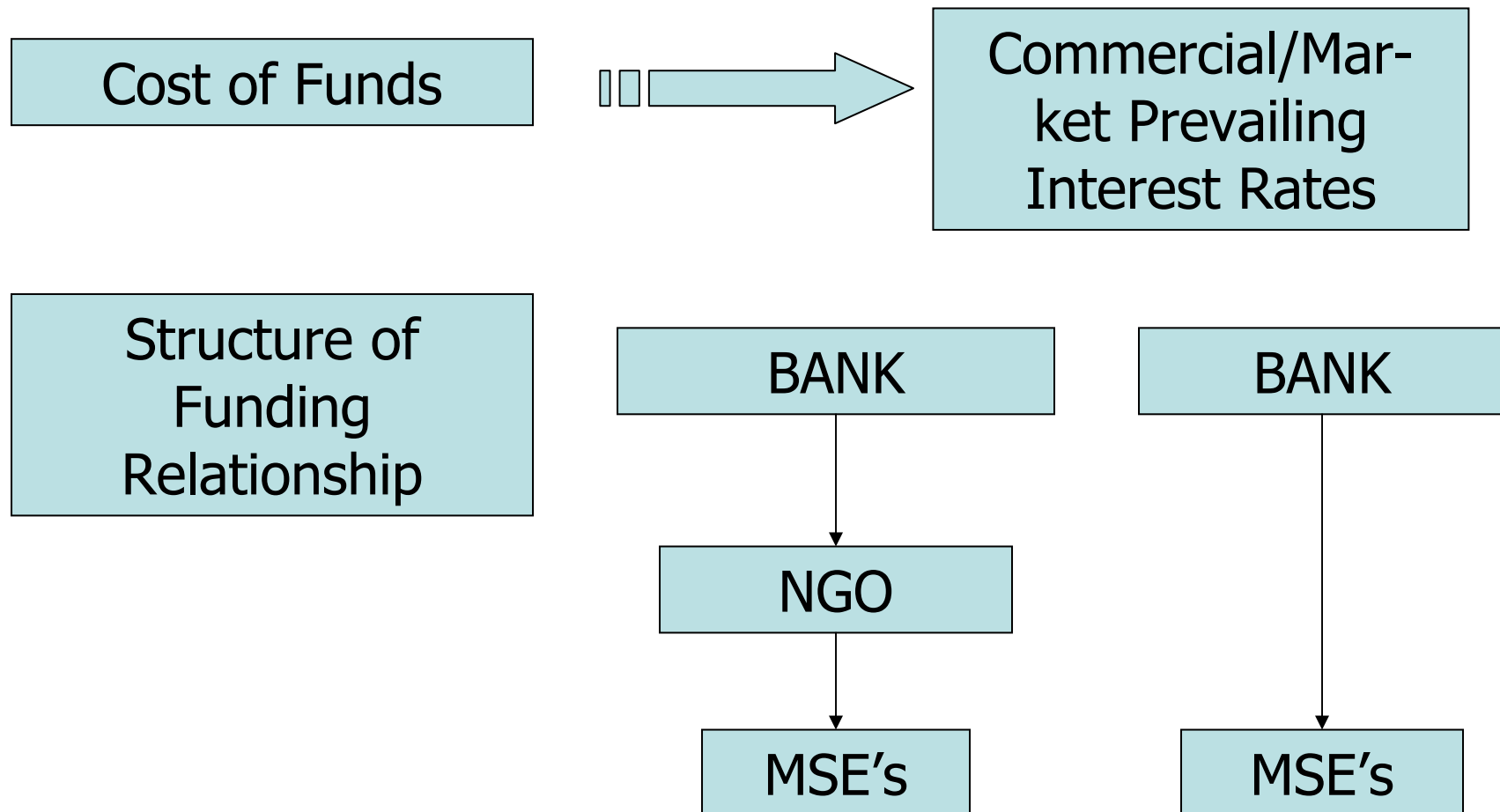
Utilizing Commercial Funds: Regional Experience: Funding Mechanism



Utilizing Commercial Funds, Regional Experience: Funding Mechanism



Utilizing Commercial Funds, Regional Experience: Funding Mechanism



Utilizing Commercial Fund, Regional Experience: Comparison

MFI's	Commercial Funds	Grant Funds
Financial & Institutional Sustainability	✓	
Growth	✓	
Organizational Image	✓	